



amerinode™

United States

Brazil

Argentina

Colombia

Mexico

Venezuela



amerinode™

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5 Years

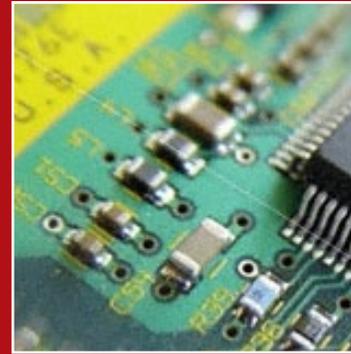
6 Countries

83 Employees

\$20 Million in Inventory

over 100,000 Part Numbers

and we've only just begun...



About Us

Amerinode is headquartered in America's eastern high tech corridor, Research Triangle Park, North Carolina. We are a global company with offices in the USA, Argentina, Brazil, Colombia, Mexico and Venezuela.

Amerinode is a leading distributor of telecom equipment and repair services to the US and CALA markets. Our products are tested, configured and packaged according to strict OEM and Telecordia standards. We have a unique ability to stretch our customers OPEX and CAPEX budgets by reducing expansion and maintenance costs of legacy networks.

Background

Amerinode specializes in buying and selling telecom network products for Wireless and Wireline Operators around the world. We operate with one purpose in mind: supporting our customers with the most reliable, low cost telecom equipment solutions available. Founded in 2008 by seasoned telecom professionals who understood the nuances of both new and secondary equipment markets, and the importance of quality in value, Amerinode has flourished and quickly become the go-to source for life-extending network needs. Our competent, can-do approach and belief in human potential have been the engine that has fueled our success.

Experience

Amerinode's world class, highly trained service providers, engineers and technicians, perform a wide array of telecom equipment remanufacturing services in support of our global customer base. Our experienced team is committed to the execution and ongoing development of processes that serve to improve the quality and value we provide our customers. All of our offered services are managed by an ISO9001:2008 quality management system, incorporating numerous requirements and metrics from TL9000.

Vision

Trust. Value. Action. These are our guiding principals. We are committed to bringing our customers reliable, trusted service from the moment of first contact. Our platinum certified pre-owned process provides our clients with guaranteed high quality equipment and up to a 36 month warranty. We bring value by offering our ready-to-ship inventory at the lowest possible cost. Our speed in quoting, servicing and delivering every order shows our commitment to action. Amerinode designs its every process around these guiding principals. We look forward to demonstrating our commitment to you.



William B. Umstead Park - RTP, North Carolina

The winding trails and greenways of our North Carolina Headquarters are a constant reminder of our responsibility to the environment. The natural wonders that surround us here bring a crisp clarity to the work we do.

We invite you to come take a walk with us (really). You will find it refreshing.

Our Comprehensive Array of Network Solutions

The Intelligent Connection for Your Network

As a strategic solutions provider of equipment and services, Amerinode is committed to providing sound solutions to global Wireless and Wireline Carriers and Original Equipment Manufacturers (OEMs). Amerinode has the experience and expertise to deliver these telecommunications solutions to our OEM and Carrier customers on a global level. Our programs are designed specifically for each client, with the expectation of delivering unrivalled service quality, value and customer satisfaction.

Amerinode provides an ever expanding supply of refurbished telecommunications equipment; the ability to repair and exchange both new and legacy equipment; the removal and redeployment of equipment; access to superior experience and capabilities in asset remarketing and consignment programs. By taking advantage of what Amerinode does best, our telecommunications solutions can help you extend the life of your network and expand your services to address new markets. All of what we do, we offer at a cost that is often less than planned - we really are *the intelligent connection for your network*.

The Partner That Has It All

- Network Equipment Brokerage
 - Multi-Vendor Equipment Supplier
 - New and Certified Pre-Owned
 - Asset Recovery
 - Acquisition
 - Consignment
 - Disposition and Environmental Disposal
- Network Repair & Exchange
- Professional Services
 - Installation & Deinstallation Services
 - Configuration
 - Set Up
 - Troubleshooting
 - Commissioning
 - Quality Inspection
 - Site Survey
- Spare Parts Management



BUY & SELL

REPAIR

(DE)INSTALL

SPARES



Amerinode's Ultra Clean Warehouse Facilities

With inventory in each of our country locations we can often readily service orders in-country at lightning speed. Our ultra-clean facilities and orderly inventory tracking and coding system allow for rapid pick-and-pack on ready-to-ship orders.



\$20 Million in Ready-to-Ship Inventory Your One Stop MultiVendor Source

If you need it, there is a good chance that we have it.

As one of the world's leading pre-owned and new surplus telecommunications network equipment providers, Amerinode carries over \$20 million in network equipment inventory. Our inventory includes current and previous generation equipment from major manufacturers including Nokia-Siemens, Cisco, Nortel and Juniper. This extensive inventory enables us to fulfill some orders, whether single equipment requests or fully configured cabinets, within hours, not days.

Additionally, our spare parts management program offers you the flexibility to replace defective components with fully configured and tested equipment for immediate placement into your network.

We deliver what you need, when you need it.

Amerinode has few rivals in its ability to consistently deliver the equipment you need when you need it. Our global operations network features fulfillment centers in the U.S., Brazil, Argentina and Mexico enabling us to rapidly service US, Central and South American orders. Additionally, our certified engineering support team offers global assistance any hour of any day of the week. Our engineers are prepared to assist you in every step from order to delivery. This integrated global supply and support staff offers you the on-demand order fulfillment and next business day delivery necessary to keep your network up and running.

Our All Star Team

Working With Us Will Be a Pleasure

Customer Service & Satisfaction

As a leading telecommunications equipment supplier and professional services provider, Amerinode believes strongly in customer service and client satisfaction. We monitor and continuously improve our product and service performance. We are committed to excellence in quote responsiveness, on-time deliveries, equipment failures and returns evaluations, accuracy of invoicing, shipments and packaging. In addition to regular feedback sessions, customers are encouraged to voice their opinions on our website at feedback@amerinode.com.

“Amerinode’s RTP staff is always easy to work with. It is clear that they strive to deliver on a promise of quality, speed and accuracy. You have a strong sense that the company believes in its people.”

~ Global Carrier

Continuous Improvement

The proper movement and handling of goods and materials are paramount to the success of our quality program. Each one of our material handlers is trained in our ISO 9001:2008 procedures for proper receiving, handling, storage, testing, packaging and shipment of our telecommunications equipment. We further prioritize the importance of maintaining our workstations in static free zones where they remain protected from ESD damage.

All circuit boards and FRUs are individually packaged in antistatic or ESD protective bags and placed in protective shipping cartons and containers with labeling that includes human readable labels. Inventory is stored in our facilities using industry approved containers, boxes and methods. These are just some of the details of a robust process our team has designed and proudly owns. Each step in the process of delivering on our quality promise is carefully considered and executed.



Amerinode STAR Award Recipient:
Alex Mora (aka “Captain Amerinode”)

Position:
Warehouse Clerk

Amerinode STAR Award

Amerinode takes pride in recognizing its STARS – our stars are the everyday heroes that have made Amerinode the leader that it is today. STAR awards are given as discretionary recognition for going above and beyond the call of duty, and for embodying the values that define us. Please join us in congratulating our 2012 STAR award recipient, Alex Mora, Warehouse Clerk Morrisville, NC location. Alex worked tirelessly to help the team establish the new headquarters in North Carolina. He worked many extra hours and weekends to shelf and tag product, organize processes and happily take on any job that needed doing. Alex comes to work everyday with a smile for everyone he interacts with. Amerinode is proud to have Alex and others like him as a part of its all star team.



The Dream Team

Energy and enthusiasm come naturally when people are given an opportunity to achieve their potential. At Amerinode, we believe if the work and its environment are not fulfilling, we aren't doing it right.

Platinum Certified Pre-Owned

Your Guarantee That Our Equipment is a Cut Above

OUR SEAL OF EXCELLENCE



PLATINUM CERTIFIED PRE-OWNED

The pre-owned equipment we offer must pass stringent measures before it can receive the Amerinode Platinum Certified Pre-Owned label. Only the highest quality, well-maintained equipment or ACTION tested refurbished network equipment are permitted, and each one must pass a comprehensive inspection and a network equipment history review.

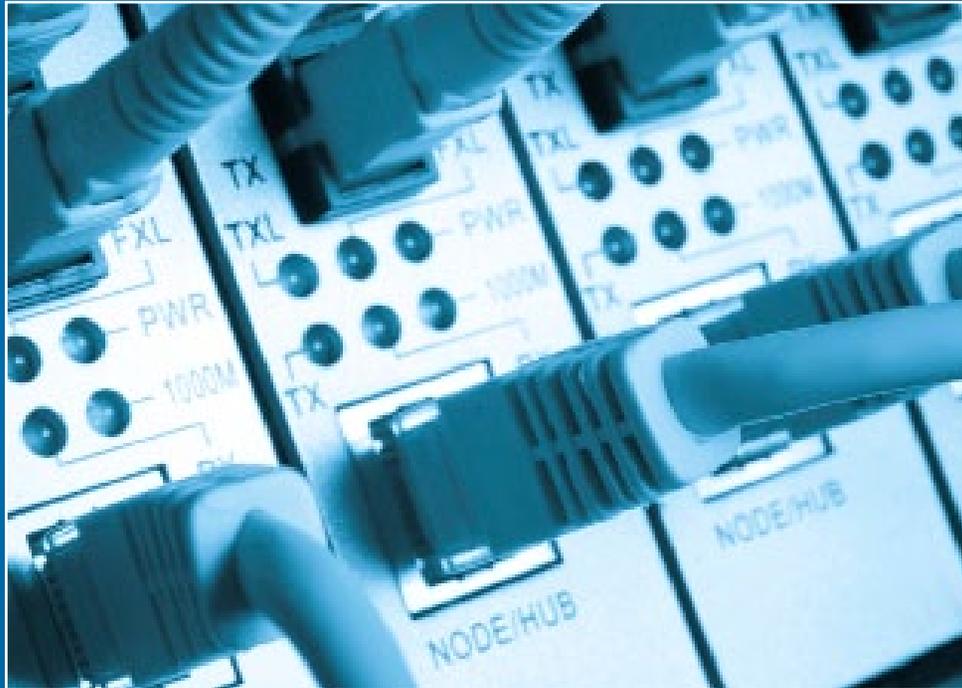
Warranty: When an item bears the Amerinode Platinum Certified Pre-Owned seal, it has a high quality guarantee backed by our 36 month warranty and commitment to customer satisfaction. Due to our rigorous testing processes and the reduced fail rate found with burn-in product, the certified Pre-Owned products leaving our warehouse possess a higher success rate than new OEM goods.

CERTIFICATION PROCESS

It begins with de-install: Pre-Certification begins before we ever own the equipment. Amerinode begins the process by working, whenever possible, to conduct or oversee the de-install. This allows us to know the certain origin of the equipment and to certify a working network. We ensure proper shut-down, proper cut of disconnects and ensure that it is properly packaged for transport.

It continues when it arrives in our facilities: Once the equipment arrives at our facilities it is then check-tested to guarantee it has remained in working order. If it is found in need of repair or refurbishment the item is tracked through our state-of-the-art repair lab. Once it is confirmed in working order via three internal checkpoints, it is processed for packing.

It is completed with care in packaging: Packing involves careful EDM wrap and seal along with custom cut crate foam inserts to ensure safe transport. The item is then logged into our inventory or processed as part of a larger order for immediate shipping.



Technical Sales Support

Customer Satisfaction Begins at First Contact



Inventory

THIS IS A PARTIAL LIST. Don't see what you need here - contact us, our full inventory is revolving constantly, please submit your part number list for rapid quotation from our knowledgeable technical staff.

Show 10 entries Search: k

PartNumber	Warehouse	Product Owner	Condition	Manufacturer	Description	Status	Quantity
NDU1271E13	Monteville	Amerinode	New	Ericsson	DUR 30 01	Available	1
4T1723A	Monteville	Amerinode	Pre-Owned	Nokia	FTB Transport PDU/ Ethernet Top	Available	61
C110547	Monteville	Amerinode	Pre-Owned	Nokia	MCP19-B	Available	3
C110468	Monteville	Amerinode	Pre-Owned	Nokia	SF20H	Available	2
C81550	Monteville	Amerinode	Pre-Owned	Nokia	AS7-B	Available	16
S325A	Monteville	Amerinode	New	FURUKAWA	Fiber S325A	Available	1
C102737	Monteville	Amerinode	Pre-Owned	Nokia	512MB DMM NPS12M	Available	7
C105007	Monteville	Amerinode	Pre-Owned	Nokia	AS7-C Preprocessing Unit for Multichannel	Available	3
002036A	Monteville	Amerinode	Pre-Owned	Nokia	CORE ASSEMBLY FOR FR1A	Available	10
002849A	Monteville	Amerinode	Pre-Owned	Nokia	CORE ASSEMBLY C/S FSPA for FSMB	Available	31

Our trained engineers are skilled at navigating our ready to quote ERP system allowing for rapid turnaround on your parts list RFQ.

Unparalleled Professionalism

Our trained technical staff is ready to assist you with any of your network needs. Our network engineers can answer technical questions, provide network expertise or service quotes using our lightning speed, proprietary in-house quoting system. Whatever your need, our team is there to support you with a positive, can-do approach to your most challenging network needs. We are committed to making your every interaction with our team a productive and pleasant one. Customer service and industry leading competency in parts supply, repair and management has been the foundation of our company from its inception. We enjoy a very high degree of repeat customer business due to the relationships we foster from our very first point of contact.



www.amerinode.com provides 24 hour online access to our company

Whether you are researching our comprehensive service offerings or want to check our vast inventory for that got-to-have hard-to-find part, our website is available to assist you.

With live chat available during US business hours, our certified staff can assist you with any questions or needs you may have while browsing our site.

Repair Solutions

World Class Labs

Skilled Multi-Vendor Repair

Amerinode is the single source solution for your multi-vendor network maintenance needs including repair and testing. Our comprehensive service allows our customers to have one partner for all of their repair services by delivering multi-vendor, multi-system repair for a comprehensive portfolio of over 70,000 parts (wireless, data, optical transmission, PCB, wireline, enterprise and test equipment).

Amerinode is the market leader in delivering multi-vendor, network-wide repair to enterprises around the world. Our certified repair solutions exceed OEM and Telecordia standards. Our repair services are backed by years of experience, performed by qualified, OEM-trained technicians, and completed in our state-of-the-art repair facilities.

Our in-country repair labs are fully equipped with state of the art equipment and a highly skilled staff

Our network engineers and server technicians are trained in multi-vendor repair. All repairs are completed at one of our world-class, TL 9000 certified repair facilities



USA	Headquarters 115 Quail Fields Ct Morrisville, NC 27560 www.amerinode.com t. 786.619.3500 contactus@amerinode.com
Argentina	Amerinode Argentina Av. Federico Lacroze 2352 - Piso 2 Ciudad Autonoma de Buenos Aires (C.P. 1426) Buenos Aires, Argentina t. +54 (11) 5984-2474 contactar@amerinode.com
Brazil	Amerinode Brasil Rua Leandro Martins 20 - 906 Centro Rio de Janeiro - RJ - Brasil CEP: 20080-070 +55 (21) 3956-1532 +55 (11) 3230-1034 contactbr@amerinode.com
Mexico	Amerinode Mexico Calle 10 # 47 Colonia Reforma Social CP 11650, Deleg. Miguel Hidalgo Mexico D.F., Manuel Hidalgo 11650 Mexico t. +52 (55) 4746-0442 contactmx@amerinode.com

Direct list of products to:
Buy: wtb@amerinode.com
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